

# Peripheral Device Business

Universal Entertainment has developed “Falcon X,” a peripheral system for parlors that offers enhanced levels of parlor operation efficiency and industry-first analysis functions to enable the formulation of more effective sales strategy.

We have also garnered recognition for “Hot Stadium,” a digital signage system that works to attract customers through collaborating with a major publishing company.

## The industry’s first single Pachislot-unit winnings counting system

Previously, single-unit counting systems had only supported Pachinko machines. Thanks to the gradual increase in Pachislot demand as a consequence of various shifts in the market environment, we have developed the industry’s first single-unit winnings counting system for Pachislot. Parlors that install our “Falcon X” medal dispensers, which are equipped with this novel system, are bound to experience heightened convenience, shorter count times for winnings, and increased operational efficiency overall.

## Seating sensors that enable analysis of individual players

By equipping medal dispensers with seating sensors, we’ve made it possible to assess the number of medals individual players have in hand, making it possible for parlors to find instances of impropriety during business hours. No other peripheral manufacturer offers a product with such advanced security functions.

## Helping parlors draw in customers through player-oriented services

Through collaborating with Tatsumi Publishing, we have built a new service through which “Hot Stadium,” our 15.1” large LCD-equipped digital signage system, is interfaced with mobile websites. This brand-new tool enables parlors to expand upon customer traffic without compounding their operations.

## Systemizing parlor operations and fostering payout expectations

Recently, single-unit winnings counters have been on the rise in parlors. But it is worried about payout expectations fueled by physical accumulated winnings might be diminished. By utilizing its intense 15.1” large LCD for dazzling presentation that makes an unmistakable statement, “Hot Stadium” works effectively to stimulate payout expectations.



“Hot Stadium:” next-generation signage system

**Falcon X** The industry’s first medal dispenser equipped with a single Pachislot-unit winnings counting system

**Card insertion slot**

- Use of Member’s Cards allows winnings accumulation and resumed play
- Stores up to 10 cards
- Keeps track of winnings in hand for each unit cost of Pachinko balls or Pachislot medals with just one card (up to four unit costs for Pachinko and Pachislot each)

**FeliCa Antenna**

- Enables email member registration and more with FeliCa-compatible mobile phones
- \*FeliCa is a registered trademark of Sony Corporation.

**Touch panel LCD**

| LCD display colors |                                 |
|--------------------|---------------------------------|
| Blue               | Normal operation (Top menu)     |
| Green              | Normal operation (Command menu) |
| Yellow             | Offline                         |
| Red                | Error display                   |

**Counter tray lamp**

**Counter tray**

**Status display lamp**

|        | Lamp on   | Lamp blinking           |
|--------|---|-------------------------|
| White  | Parlor closed   | In mid-startup          |
| Blue   | Parlor in mid-operation                                 | 0-2 or 10 cards stacked |
| Green  | Visitor’s card inserted                                 | 0-2 cards stacked       |
| Yellow | Parlor in mid-operation (low-cost medals/balls in play) | 0-2 or 10 cards stacked |
| Red    | —   | Error occurred          |

**Bill insertion slot (conveyor type)**

- Accepts 4 kinds of bill denominations (1,000 yen/2,000 yen/5,000 yen/10,000 yen)
- Stores up to 70 bills (when new notes are inserted)
- Equipped with front loading mechanism
- Falcon X devices for an entire island of Pachinko or Pachislot machines can be simultaneously unlocked with the use of a staff card (remote control)
- This along with the front loading mechanism makes bill collection far more efficient

**Seating sensor**

**Infrared lamp**

**Speaker**

- Provides aural information to players using internal voice navigation speaker